

Innovative Energy Storage Systems



Tailored Financial Solutions



Flexibility for Your Business



We are ready to Finance your Business Growth.  
Contact your ZOE sales representative for your  
specific financing options.

# Energy for Life, Financing for Your Business Growth



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**ZOE Energy Storage delivers financing options tailored to your business needs through a collaboration with DLL, one of the world's leading leasing solutions providers.**

**Through our financing program you have access to our advanced battery systems, without having to rely on your own capital, bank credit lines or alternative financing sources.**

**Some reasons to choose financing through our lending partner DLL:**

**Get the technological edge**

Acquire the newest equipment, upgrade over time and be amongst the top players within your industry.

**Keep existing credit lines open**

Capital resources remain intact and accessible to subsidize growth or to meet your operational needs.

**Manage your cashflow**

Invest in the desired battery system while virtually avoiding a cash outlay, and schedule your payments to fit cashflow fluctuations.

**Quick and easy**

DLL offers state-of-the-art financing. Get in touch with us for your offer and we will get the process started. Let us support you to structure the financing tailored to your needs.

**DLL offers a wide range of financial solutions to meet your specific needs. The most popular and common leasing options are:**

Leasing product	Operational Lease	Financial Lease	Hire Purchase
What is it?	With an operating lease you pay rent for equipment use and you have various options at the end of the lease.	With a financial lease, you pay for the equipment during the lease term and acquire ownership following end of lease.	With a hire purchase option, you pay for the equipment during the lease term and can purchase it at the end of lease for an amount specified at the beginning of the contract.
Your benefits	<ul style="list-style-type: none"> <li>• Fixed costs and budgeting</li> <li>• Pay only for equipment use</li> <li>• May provide tax benefits</li> <li>• Conserves working capital</li> <li>• At term end, equipment may be replaced with new units</li> <li>• Lower monthly payments</li> </ul>	<ul style="list-style-type: none"> <li>• Level monthly payment</li> <li>• You own the equipment at the end of lease term</li> <li>• Deduction of full rentals for tax consideration</li> <li>• Payment of equipment over time</li> </ul>	<ul style="list-style-type: none"> <li>• Fixed costs and budgeting</li> <li>• Operational ownership</li> <li>• Conserves working capital</li> </ul>
Payment (compared to other leasing options)	Lowest	Highest	Lower
Purchase option end of lease	Yes, Fair Market Value	Yes	Yes, predetermined amount

**Some other characteristics and alternative flexible options**

- 24 – 72 month terms
- Monthly payments
- Balloon payments to lower your monthly payment
- Seasonal schedules